

California Department of Insurance  
Financial Analysis Division  
=====  
Life and Disability Insurers  
Assets, Liabilities, and Capital & Surplus  
California Direct Business  
As of 12/31/1999

COMPANY NAME: BALBOA LIFE INS CO  
NAIC No.: 68160  
STATE of DOMICILE: CA  
CONTACT PERSON: RAMESH GADHIA  
ADDRESS: PO BOX 19702  
IRVINE, CA 92623-0702  
PHONE: (714)-553-5462

Total Assets:	279,358,601
Total Liabilities:	147,701,999
Capital & Surplus:	131,656,602
CA - Life & Annuity Direct Premiums:	1,047,073
CA - Life & Annuity Benefits Paid:	1,166,591
CA - Accident & Health Premiums Earned:	3,677,709
CA - Accident & Health Direct Premiums:	2,739,803
CA - Accident & Health Benefits Incurred:	1,310,526

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COMPANY NAME: BALTIMORE LIFE INS CO  
NAIC No.: 61212  
STATE of DOMICILE: MD  
CONTACT PERSON: DAMON GASQUE  
ADDRESS: 10075 RED RUN BLVD  
OWINGS MILLS, MD 21117-6050  
PHONE: (410)-581-6662

Total Assets:	510,095,820
Total Liabilities:	449,598,063
Capital & Surplus:	60,497,758
CA - Life & Annuity Direct Premiums:	3,201,927
CA - Life & Annuity Benefits Paid:	329,317
CA - Accident & Health Premiums Earned:	2,926,218
CA - Accident & Health Direct Premiums:	2,926,218
CA - Accident & Health Benefits Incurred:	939,340

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COMPANY NAME: BANKERS LIFE & CASUALTY CO  
NAIC No.: 61263  
STATE of DOMICILE: IL  
CONTACT PERSON: JAMES CRAFTON  
ADDRESS: 11815 N PENNSYLVANIA ST  
CARMEL, IN 46032  
PHONE: (317)-817-6100

Total Assets:	4,912,364,126
Total Liabilities:	4,420,204,036
Capital & Surplus:	492,160,090
CA - Life & Annuity Direct Premiums:	47,792,288
CA - Life & Annuity Benefits Paid:	16,548,084
CA - Accident & Health Premiums Earned:	33,283,638
CA - Accident & Health Direct Premiums:	33,352,196
CA - Accident & Health Benefits Incurred:	12,094,005

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COMPANY NAME: BANKERS NATIONAL LIFE INS CO  
NAIC No.: 71900  
STATE of DOMICILE: TX  
CONTACT PERSON: JAMES MARK CRAFTON, VP  
ADDRESS: 11815 N PENNSYLVANIA STREET  
CARMEL, IN 46032  
PHONE: (317)-817-6300

Total Assets:	722,163,161
Total Liabilities:	598,883,538
Capital & Surplus:	123,279,623
CA - Life & Annuity Direct Premiums:	1,946,523
CA - Life & Annuity Benefits Paid:	1,825,779
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	40
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: BANKERS UNITED LIFE ASSUR CO  
NAIC No.: 61387  
STATE of DOMICILE: IA  
CONTACT PERSON: PAUL BEN NARDINI  
ADDRESS: 4333 EDGEWOOD RD NE  
CEDAR RAPIDS, IA 52499  
PHONE: (319)-398-8790

Total Assets:	2,897,700,019
Total Liabilities:	2,734,342,885
Capital & Surplus:	163,357,134
CA - Life & Annuity Direct Premiums:	14,420,199
CA - Life & Annuity Benefits Paid:	72,505,084
CA - Accident & Health Premiums Earned:	4,238,362
CA - Accident & Health Direct Premiums:	4,261,759
CA - Accident & Health Benefits Incurred:	705,750

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COMPANY NAME: BANNER LIFE INS CO  
NAIC No.: 94250  
STATE of DOMICILE: MD  
CONTACT PERSON: DIANA LEE FREEMAN  
ADDRESS: 1701 RESEARCH BLVD  
ROCKVILLE, MD 20850  
PHONE: (301)-279-4122

Total Assets:	934,773,412
Total Liabilities:	744,802,244
Capital & Surplus:	189,971,168
CA - Life & Annuity Direct Premiums:	16,756,123
CA - Life & Annuity Benefits Paid:	7,390,199
CA - Accident & Health Premiums Earned:	1,263
CA - Accident & Health Direct Premiums:	1,263
CA - Accident & Health Benefits Incurred:	-436

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COMPANY NAME: BC LIFE & HEALTH INS CO  
NAIC No.: 62825  
STATE of DOMICILE: CA  
CONTACT PERSON: BRET MORRIS  
ADDRESS: 4553 LA TIENDA DRIVE  
THOUSAND OAKS, CA 91362  
PHONE: (805)-557-5009

Total Assets:	268,554,106
Total Liabilities:	136,675,295
Capital & Surplus:	131,878,811
CA - Life & Annuity Direct Premiums:	20,335,505
CA - Life & Annuity Benefits Paid:	7,115,578
CA - Accident & Health Premiums Earned:	481,782,694
CA - Accident & Health Direct Premiums:	477,247,544
CA - Accident & Health Benefits Incurred:	364,505,983

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COMPANY NAME: BCS LIFE INS CO  
NAIC No.: 80985  
STATE of DOMICILE: IL  
CONTACT PERSON: VICKI GAIL HELLER  
ADDRESS: 676 N ST CLAIR ST  
CHICAGO, IL 60611  
PHONE: (312)-951-7714

Total Assets:	111,075,653
Total Liabilities:	54,337,671
Capital & Surplus:	56,737,982
CA - Life & Annuity Direct Premiums:	176,732
CA - Life & Annuity Benefits Paid:	20,259
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	-72

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COMPANY NAME: BENEFICIAL LIFE INS CO  
NAIC No.: 61395  
STATE of DOMICILE: UT  
CONTACT PERSON: DOUGLAS REED HANCOCK  
ADDRESS: 36 S STATE ST  
SALT LAKE CITY, UT 84136  
PHONE: (801)-933-1197

Total Assets:	1,892,225,595
Total Liabilities:	1,734,612,858
Capital & Surplus:	157,612,737
CA - Life & Annuity Direct Premiums:	36,380,656
CA - Life & Annuity Benefits Paid:	32,076,734
CA - Accident & Health Premiums Earned:	16,602
CA - Accident & Health Direct Premiums:	16,602
CA - Accident & Health Benefits Incurred:	38,946

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COMPANY NAME: BERKSHIRE HATHAWAY LIFE INS CO NE  
NAIC No.: 62345  
STATE of DOMICILE: NE  
CONTACT PERSON: LARRY MAI  
ADDRESS: 3024 HARNEY ST  
          OMAHA, NE 68131-3580  
PHONE: (402)-536-3249

Total Assets:	1,385,731,825
Total Liabilities:	952,074,195
Capital & Surplus:	433,657,630
CA - Life & Annuity Direct Premiums:	0
CA - Life & Annuity Benefits Paid:	68,774
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: BERKSHIRE LIFE INS CO  
NAIC No.: 61433  
STATE of DOMICILE: MA  
CONTACT PERSON: JOSEPH G BOLUS  
ADDRESS: 700 SOUTH ST  
          PITTSFIELD, MA 01201  
PHONE: (413)-499-4321-0224

Total Assets:	1,504,494,165
Total Liabilities:	1,401,484,959
Capital & Surplus:	103,009,206
CA - Life & Annuity Direct Premiums:	5,870,442
CA - Life & Annuity Benefits Paid:	3,166,386
CA - Accident & Health Premiums Earned:	7,527,950
CA - Accident & Health Direct Premiums:	7,527,096
CA - Accident & Health Benefits Incurred:	3,134,748

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COMPANY NAME: BEST LIFE AND HEALTH INS CO  
NAIC No.: 90638  
STATE of DOMICILE: TX  
CONTACT PERSON: ALAN KORANSKY  
ADDRESS: 2505 MCCABE WAY  
          IRVINE, CA 92623-9721  
PHONE: (949)-253-4080-0117

Total Assets:	14,347,998
Total Liabilities:	7,849,469
Capital & Surplus:	6,498,529
CA - Life & Annuity Direct Premiums:	1,634,691
CA - Life & Annuity Benefits Paid:	756,509
CA - Accident & Health Premiums Earned:	8,377,949
CA - Accident & Health Direct Premiums:	8,377,949
CA - Accident & Health Benefits Incurred:	4,787,474

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COMPANY NAME: BOSTON MUT LIFE INS CO

NAIC No.: 61476

STATE of DOMICILE: MA

CONTACT PERSON: PAUL FRANCIS CONDON

ADDRESS: 120 ROYALL ST  
CANTON, MA 02021-1098

PHONE: (781)-770-0303

Total Assets:	515,336,543
Total Liabilities:	463,940,988
Capital & Surplus:	51,395,555
CA - Life & Annuity Direct Premiums:	4,149,855
CA - Life & Annuity Benefits Paid:	2,404,747
CA - Accident & Health Premiums Earned:	4,431,219
CA - Accident & Health Direct Premiums:	4,177,272
CA - Accident & Health Benefits Incurred:	2,888,287

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COMPANY NAME: BRADFORD NATL LIFE INS CO

NAIC No.: 86371

STATE of DOMICILE: TX

CONTACT PERSON: DANIEL POPE SPENCER

ADDRESS: 111 MASSACHUSETTS AVENUE N.W.  
WASHINGTON, DC 20001

PHONE: (202)-682-6690

Total Assets:	10,135,425
Total Liabilities:	44,944
Capital & Surplus:	10,090,481
CA - Life & Annuity Direct Premiums:	261,350
CA - Life & Annuity Benefits Paid:	1,992,664
CA - Accident & Health Premiums Earned:	0
CA - Accident & Health Direct Premiums:	0
CA - Accident & Health Benefits Incurred:	0

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COMPANY NAME: BUSINESS MENS ASSUR CO OF AMER

NAIC No.: 61492

STATE of DOMICILE: MO

CONTACT PERSON: SUSAN SWEENEY

ADDRESS: PO BOX 419458  
KANSAS CITY, MO 64141

PHONE: (816)-751-5332

Total Assets:	2,889,681,843
Total Liabilities:	2,638,908,228
Capital & Surplus:	250,773,615
CA - Life & Annuity Direct Premiums:	13,753,748
CA - Life & Annuity Benefits Paid:	12,164,067
CA - Accident & Health Premiums Earned:	3,857,432
CA - Accident & Health Direct Premiums:	3,745,104
CA - Accident & Health Benefits Incurred:	2,122,732

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